

## Are all real estate agent commissions based on percentage?

There are many aspects of selling real estate. The details of the house need to be obtained, it has to be marketed, paperwork has to be dealt with and potential buyers need to be sorted through. Luckily there are many options in how you go about selling a house, deciding whether or not you want to do it yourself or bring in outside help and what level of help you want. Now there is the choice of whether your real estate broker is paid with a flat fee or a percentage commission. This article will give you some ideas to think about and questions to ask while you are trying to choose what type of commission you wish to use with your potential real estate broker.

Most often you see a real estate agent handle most of the selling details and their broker gets a percentage of the price you sold it at. A good real estate agent will guide you through every step of the selling process. A traditional agent would deal with all the contacts, paperwork, visibility and legal stuff. While this might be useful to people who are not familiar with real estate, this does come at a cost. Depending on the real estate broker their commission could be as costly as seven percent of the selling price. For real estate that commission can add up fast. You can save money by selling the house by yourself, but that also means you have to take care of all of the details that an agent would have dealt with. Flat fee real estate commission gives you the opportunity to save money in the selling process while still offering some of the services an agent would provide.

Using a flat fee real estate commission usually means that the broker will help with listing the house and marketing it, you may also find that flat fee brokers will be able to suggest other flat fee services, such as legal or closing services to help with the selling process. Depending on the real estate broker they may also help with other selling details. Like many parts of the real estate market, the details will be different from broker to broker. When dealing with flat fee real estate commission brokers it is good to have a set of questions ready when you are learning more about their services. Are you going to be in charge of figuring out all of the details about the house or will they come out to evaluate the house? Does the company offer a customizable package about what parts of the selling process they will help with? Will you be in charge of posting signs for your house? What do the advertising materials look like? Is there a web site that your house will be featured on? What is available from the real estate broker and what is the commission? Once you know more about what type of assistance you are getting for what type of commission you will be able to make an educated choice about what type of selling assistance is best for you. See also [A la carte real estate](#)

## About the Author

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